



Pamela J. Smith, President and CEO

BIOGRAPHY:

As President and CEO, Ms. Smith is responsible for all aspects of the firm's operations including financial management, marketing, business development, project administration and management. Guided by her vision and leadership, SRES has experienced consistent growth, since 1984, and it has become nationally known for its technical capabilities. The firm has successfully managed real estate projects throughout the southeast, Washington, D.C., and in the Caribbean. The projects range in scope from project management services for multi-million dollar, mixed-use development projects; due diligence services for loan assets sold in the secondary mortgage market; and land acquisition services for infrastructure and greenspace programs; and construction management services for 5.4 billion dollar Airport Improvement Program.

EDUCATION:

- ❖ Certificate in Real Estate Development, Massachusetts Institute of Technology
- ❖ Masters of Science in Real Estate, Georgia State University
- ❖ Post Graduate Advanced Studies, Public Administration, Bucknell University
- ❖ Masters of Public Administration, New York University
- ❖ Bachelor of Arts, Urban Studies/Urban Planning, Rutgers University, Newark

PROFESSIONAL REGISTRATION:

- ❖ State of Georgia, Certified Real Estate Appraiser, No. 492
- ❖ State of Georgia, Real Estate Broker, No. 116890
- ❖ State of Alabama, Real Estate Broker, No. 000090330-0
- ❖ State of Florida, Real Estate Broker, No. 3199725
- ❖ State of Mississippi, Real Estate Broker, No. 18283
- ❖ State of Kentucky, Real Estate Broker, No. 70683
- ❖ State of North Carolina, Real Estate Broker, No. 265984
- ❖ State of South Carolina, Real Estate Broker, No. 76167
- ❖ State of Louisiana, Real Estate Broker, No. 0995680307
- ❖ State of Tennessee, Real Estate Broker, No. 7368870
- ❖ State of Virginia, Real Estate Broker, No. 0225189460
- ❖ State of Arkansas, Real Estate Broker, No. PB00071271

PROFESSIONAL EXPERIENCES:

- ❖ Consulting services provided to numerous public and private clients during all stages of the real estate pre-development and development process including feasibility analysis, site acquisition, due diligence, rezoning, project management, loan packaging, marketing and leasing.
- ❖ Acquisition and valuation services provided to Atlanta Hartsfield International Airport Project for appraisal of full land partial takes required for the Airport Right-of-Way Program.
- ❖ Right-of-Way acquisition services provided for City of Atlanta's 5.4 billion dollar Infrastructure Program.
- ❖ Physical assessment and analysis of market conditions affecting surplus properties owned by the Atlanta School Board. Services also included development of appropriate strategy for disposition when conditions warranted.
- ❖ Project management services for multi-family and healthcare loan sales which generated \$201,500,000 in proceeds for the U.S. Department of Housing and Urban Development.
- ❖ Commercial brokerage services provided to numerous public sector clients, including U.S. Postal Service, State of Georgia, Fulton County, Atlanta Development Authority and General Services Administration.
- ❖ Development management and consulting services provided to public and private clients on large and small commercial projects.

CIVIC INVOLVEMENT:

- ❖ Board of Trustees, Reinhardt University.
- ❖ Board of Commissioners, East Point Housing Authority.
- ❖ Board Member, Community Life Concept, a non-profit social services agency.